

Global committees on the rise in Nevada

GLVAR, NVAR committees recognized at annual REALTOR® Expo in Orlando

The National Association of REALTORS® hosted its annual REALTORS® Conference & Expo in Orlando, FL last month, Nov. 3-7. The Nevada



REALTOR® Perspective

Diane Brown

Association of REALTORS® (NVAR) was well represented. Members of the NVAR Global Business committee and the GLVAR Global Business committee were on hand as well as Azim Jessa (NVAR Global Chair), Rena Levy (GLVAR Global Chair), Tamara Tyrbouslu (GLVAR) and myself, Diane Brown (NVAR Global Vice chair). The GLVAR Global Business Committee earned one of the few coveted Platinum awards and NVAR's Global Business Committee received the Silver Award. That's great recognition given 2016 marked NVAR's first submission toward honorary status. Thank you, Rena, & Azim!

Last year, foreign buyers spent \$235 billion on U.S. properties — \$103 billion on residential (per NAR's 2016 profile of International Activity in U.S. Residential R.E.) and \$132 billion on commercial (per Real Capital Analytics). These landmark investments in U.S. real estate continue to show the need for REALTORS® to expand their knowledge for dealing with international clients. The Certified International Property Specialist (CIPS) designation is a wonderful vehicle to ensure that you have a basic understanding of the customs and methodology of other countries and how real estate is bought and sold worldwide.

The CIPS breakfast presented pins to 421 new designees and always proves to be a wonderful vehicle for networking. Course offerings continue to expand



Global real estate is an ever-changing market. It's one Nevada REALTORS® are actively engaged in, evidenced by their global committee work at both the local and state level.

in the U.S. and internationally to educate, recruit and train new members and instructors. NAR staff conducted a small survey during the CIPS Advisory Board meeting to determine which countries' committee members would be interested in attending an outbound-style visit. Spain received the most interest and NAR staff members confirmed they would be working on specific details for putting a trip together.

REALTORS® are encouraged to continually check their association's websites for events and educational opportunities that can provide valuable training and networking.

The Realtor.org website has greatly improved the Global pages of its website with translations and other useful tools. Realtor.org has also changed its web address to www.nar.realtor.

For ease, the old domain will automatically forward users to the new one.



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